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EWB Long Term Fellowship Fundraising Manager - Africa Internship Academy

Role: Fundraising Manager

Venture: Africa Internship Africa

Website: www.africainternshipacademy.com

Location: Accra, Ghana

Start Date: Training beginning May 7th 2018, departure for placement May 27th

Duration: 3 weeks of training in Toronto, 12 months in Ghana

About Engineers Without Borders Canada (EWB)

Engineers Without Borders Canada (EWB) is a Canadian NGO that invests in people and ventures to create a thriving and sustainable world. Bolstered by its network of 40 chapters and 1300 members, EWB provides seed funding, talent and mentorship to social enterprises throughout Sub-Saharan Africa. For more information on EWB, visit <http://ewb.ca>.

About the EWB Fellows Program

The EWB Fellows Program exists to develop a cadre of Systems Change Leaders by equipping them with the opportunities, competencies and skills needed to build a more thriving and sustainable world. Every year we recruit 25-30 outstanding people for the 12-month Fellowship, placing successful candidates in one of our early-stage Ventures located throughout Sub-Saharan Africa. This Fellowship opportunity is with Africa Internship Academy (AIA) and is based in Accra, Ghana.

About Africa Internship Academy

Africa Internship Academy (AIA) is a self-sustaining social enterprise that prepares students and connects them to leading African employers with diverse qualified talents. We help candidates launch their careers by equipping them with intensive employable skills and also partnering with businesses/institutions to develop or enhance their diversity recruitment and inclusion strategies.

About the Role

Africa Internship Academy is a self-sustaining organization; we are always looking for new revenue generating activities within our scope of work and new strategies to raise funds to sustain our work. The AIA team is looking for a Fundraising Manager who will be responsible for



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securing new sources of funding. The Fundraising Manager will be based in Accra and will work in close collaboration with the Business and Partnerships Manager.

As a Fundraising Manager for Africa Internship Academy your responsibilities will include:

- Researching, identifying and acquiring grants and major donations from philanthropic bodies, government departments, individual donors and the corporate sector
- Attending relevant fundraising forums and groups
- Writing grant proposals
- Creating and coordinating fundraising strategies
- Connecting with relevant networks in order to raise the organisation's profile with donors and investors

This job will also require you to:

- Work with the other team members in order to develop and implement better fundraising strategies;
- Be able and willing to do a diverse set of tasks, applying skills across disciplines;
- Have a drive and passion for working with small business that are impact-focused;
- Willing to take risks in order to achieve something new and exciting;
- Have an open mind, be creative, have fun and enjoy new experiences

Sound exciting? Here's who we are looking for.

Skills & Qualifications

- Undergraduate degree in related field required
- Strong written and verbal communication skills
- Significant demonstrated professional experience in marketing and communications
- Ability to explain complex issues in a compelling, concise manner
- Demonstrated success in securing grants or major donations from philanthropic bodies, government, major donors and the corporate sector would be highly desirable but not required
- Hard working and passionate about social change
- Able to work with a diverse team in a young, dynamic environment
- Experience project managing fundraising campaigns and writing grant proposals an asset
- Experience working in a startup environment or supporting youth an asset

Please note: You must be a Canadian citizen, permanent resident, or landed immigrant in order



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to apply. No exceptions.

Compensation

All costs relating to the placement are either paid for directly by EWB (airfare, insurance, vaccinations, trainings) or indirectly through a living stipend, which covers food, living expenses, local travel, etc. Fellows also receive an honorarium that can be used to assist with repatriation costs that is provided after completion of 12 month contract. The stipend covers basic living expenses for a modest lifestyle in your placement country. It is not likely that you will be able to use the stipend to cover previous expenses (ex. student loans). However, EWB will do its best to support you in extending the non-repayment period on student loans if necessary.

Additionally, EWB offers a range of benefits including insurance, a settlement allowance, professional development opportunities, and more.

Application Instructions

Submitting your application for the EWB Fellowship involves two steps:

Step 1: Under the subject line “Fundraising Manager - AIA”, submit your CV/Resume to ltfrecruitment@ewb.ca.

Step 2: Complete the [following online application form](#).

We **highly encourage** applicants to apply for more than one role as this is a highly competitive program. If you would like to submit your candidacy to more than one role, please fill out separate forms.

Applications will be reviewed, and interviews scheduled on a rolling basis, so please submit your application as soon as possible. If the posting is still on our website, consider the role available.

For further detail about EWB, please refer to our [website](#).