



EWB Ventures Overview

May 31, 2016

EWB Ventures is a seed-stage investment vehicle backed by Engineers Without Borders Canada. We are dedicated to supporting pioneering early-stage, highly scalable, innovative social enterprises in Sub-Saharan Africa. EWB Ventures makes tailored, long-term investments of up to \$100,000 in ventures (from concept to revenue) with high potential to drive systemic change for the benefit of the underserved.

What Sets EWB Ventures Apart:

In addition to being one of only a few Sub-Saharan Africa-focused seed-stage social impact investors that invests as early as the concept stage, EWB Ventures is pleased to support its ventures with the following resources:

- **Venture Fellows** – EWB has an established track record in drawing Fellows from a deeply committed and talented professional network who bring with them a diverse array of experience and skills. Our Fellows are sourced and matched with our ventures based on their needs. Fellows spend from 1 to 2 years with our partner-ventures. Many of our Fellows have gone on to be hired and work full-time in senior management positions with the ventures they've been placed with.
- **Management Support and Leadership Development Services** – EWB has refined its venture support services over the past 10+ years; these include business development, financial modeling, talent acquisition, investor-prep, leadership training & mentoring, access to our extensive network of partners, social entrepreneurs, advisors, and more.
- **Follow-on Investment** – There's little point in supporting our seed-stage ventures only to leave them high and dry when they look to scale their highly impactful model. We aim to catalyze subsequent rounds for our ventures that are ready to graduate to the next stage of investors.

What We're Looking For:

If you're part of a seed-stage, for-profit, social venture focused on improving access to products or services for the underserved in Sub-Saharan Africa in a radically different way (new and unproven product, delivery mechanism, technology, business model or service), we would like to hear from you.

Our Ventures:



Our Team:

EWB Ventures' team has worked across venture capital, private equity, social enterprise, corporate finance, impact investing, and fundraising.

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