



EWB Long Term Fellowship MBC Africa

Role: Investment Analyst

Venture: MBC Africa

Website: <http://www.mbcafrica.org/>

Location: Accra, Ghana

Start Date: Training May 2017, placement start date June 2017

Duration: 12 months

Engineers Without Borders Canada (EWB) is a Canadian NGO that invests in people and ventures to create a thriving and sustainable world. Bolstered by its network of 40 chapters and 1300 members, EWB provides seed funding, talent and mentorship to social enterprises throughout Sub-Saharan Africa. For more information on EWB, visit <http://ewb.ca>.

The EWB Fellows Program

The EWB Fellows Program exists to develop a cadre of Systems Change Leaders by equipping them with the opportunities, competencies and skills needed to build a more thriving and sustainable world. Every year we recruit 25-30 outstanding people for the 12-month Fellowship, placing successful candidates in one of our early-stage Ventures located throughout Sub Saharan Africa. This Fellowship opportunity is with MBC Africa and is based in Accra, Ghana.

About MBC Africa

MBC Africa is an initiative implemented by Engineers Without Borders Canada and the Lundin Foundation, and funded by Global Affairs Canada. MBC Africa works in the West African agribusiness ecosystem to deliver Small and Medium Enterprise (SME) training and middle management capacity building. MBC aims to address CEOs and managers' knowledge, skill and execution ability gaps through innovative training, consulting and mentoring programs. MBC Africa also aims to support youth to seize the vast opportunities in the agricultural sector.



About the role

MBC Africa is currently seeking an exceptional candidate for an exciting position building our investment operations in West Africa. As MBC Africa opens up several new agribusiness investment programs for the first time, we require someone who can quickly analyze businesses in order to determine their suitability for inclusion in each of the programs.

In this role, the successful candidate will scout for businesses that could qualify for inclusion in our online SME investment platform, AfricSeed, and will liaise with investors in hopes of making suitable investment matches with participant businesses in the Growing Business Together program (implemented in collaboration with the Dutch government) and the MBC Academy business accelerator. You will develop investment standards that MBC Africa will apply across its programs, and will develop due diligence processes that will help establish MBC Africa's reputation as a prominent player in the SME investment space in West Africa.

If you are passionate about social change, if you are self-driven, and if you view the world as a never-ending opportunity to learn, you may fit. If you attack problems with creative solutions, and like to push the boundaries of what is possible, you may fit. If you are flexible and adaptable to working in new environments and approach your difference with others with open-minded curiosity, you seem like someone we might want on our team.

As an Investment Analyst for MBC Africa, your responsibilities will include:

- Work with the team in Ghana to understand MBC Africa's goals, methods, history, and partners.
- Develop minimum standards required of businesses before they may be included in MBC Africa programs
- Scout for businesses in West Africa that may be candidates for MBC Africa programs
- Conduct due diligence on businesses that MBC Africa is considering for investment
- Provide coaching and educational support to businesses so that they may grow to meet the required standards for investment
- Communicate with investors pre- and post-investment to ensure that



expectations between MBC Africa and the investors are clear and acceptable

Sound exciting? Here's who we are looking for.

Skills & Qualifications

Our ideal candidate:

- Is a strategic, systems thinker who is passionate about 'intelligent' development
- Has practical knowledge of businesses in the start-up phase, and can identify and solve problems both creatively and independently.
- Demonstrates exceptional coaching skills, particularly in a client management context or in supporting the professional development of others.
- Has strong communication skills, with the ability to clearly and concisely articulate complex issues to various groups of stakeholders including partners, funders, and the international market development and systems change communities.
- Has a positive attitude and can maintain motivation in challenging environments.

Pre-requisites/Level of Experience

- Undergraduate degree mandatory, Master's degree preferred.
- 3 - 5 years of professional experience in a related field (e.g. finance, start-ups, consulting).
- Fluency in written and verbal English communications, French language fluency strongly desired.
- Strong general problem solving skills.
- Experience working in an accelerator, incubator, or hub program an asset.
- Knowledge of impact investment, experience structuring deals and performing due diligence an asset.
- Deep appreciation for and interest in African history, international development, macroeconomics, social justice, process efficiency, behavior change, agriculture, and finance.

Please note: You must be a Canadian citizen, permanent resident, or landed immigrant in order to apply. No exceptions.



Compensation

All costs relating to the placement are either paid for directly by EWB (airfare, insurance, vaccinations, trainings) or indirectly through a living stipend, which covers food, living expenses, local travel, etc. Fellows also receive an honorarium that can be used to assist with repatriation costs. The stipend covers basic living expenses for a modest lifestyle in your placement country. You should not expect to save money during this year or use the stipend to cover previous expenses (ex. student loans).

Additionally, EWB offers a range of benefits including insurance, a settlement allowance, professional development opportunities, and more.

Application Instructions

Submitting your application for the EWB Fellowship involves two steps:

Step 1: Under the subject line "Investment Analyst – MBC Africa", submit your CV/Resume to devonmatthews@ewb.ca.

Step 2: Complete the following online application form. Please select "EWB Long Term Fellowship – MBC Africa" as the "Opportunity type". If you would like to submit your candidacy to more than one role, please fill out separate forms.

Applications will be reviewed, and interviews scheduled on a rolling basis, so please submit your application as soon as possible. If the posting is still on our website, consider the role available.